MACMILLAN OIL COMPANY OF FLORIDA, INC.
2955 EAST 11TH AVENUE, HIALEAH, FL 33013-3509
Ph: 305-691-7814 Ext. 33 Fax 305-693-1880

May 6, 2014

City of Coral Springs
Purchasing Administrator
City hall
9551 West Sample Road
Coral Springs, FL 33065

RE: RFP No – 14-A-035 UNLEADED GASOLINE & DIESEL FUEL FOR SOUTHEAST FLORIDA GOVERNMENTAL PURCHASING COOPERATIVE GROUP

Dear Mr. Salomone,

Pursuant to your letter of May 5, 2014, we have reviewed the proposal submitted to the Co-Op for the aforementioned RFP, for the purpose of providing the Co-Op with the best and final offer. Please find our amended proposal listed below.

ORIGINAL PROPOSAL

Item No	Description	Transport Delivery differential Proposed (+) / (-) per gallon	Tank Wagon Delivery differential Proposed (+) / (-) per gallon
1	87 Octane	$ 0.0080	$ 0.0290
2	Diesel Fuel #2 Ultra Low Sulfur	$ 0.0150	$ 0.0380

MODIFIED PROPOSAL

Item No	Description	Transport Delivery differential Proposed (+) / (-) per gallon	Tank Wagon Delivery differential Proposed (+) / (-) per gallon
1	87 Octane	$ 0.0030	$ 0.0290
2	Diesel Fuel #2 Ultra Low Sulfur	$ 0.0000	$ 0.0380

The modified proposal, when compared to Miami Dade County's ITQ 04-2014 is as follows using the OPIS as of 05/05/2014

Gasoline Transport 15 day terms

Miami Dade County (OPIS Rack Avg)	$2.8423 - $0.0203 = $2.8220
Broward Co-Op (OPIS Unbrand Avg)	$2.8153 - $0.0030 = $2.8150

On Road ULSDiesel Transport 15 day terms

Miami Dade County (OPIS Rack Avg)	$3.1256 - $0.0300 = $3.0956
Broward Co-Op (OPIS Unbrand Avg)	$3.1056 - $0.0000 = $3.1056

The modified proposed differential should save the Co-Op approximately $218,000.00 per year.

The difference in the slightly higher price of the diesel is offset by the lower price of the gasoline and the lower tank wagon differentials for both gasoline and diesel that would be charged to the Co-Op versus what would be charged to Miami Dade County.

We hope that these proposed changes would be acceptable to the Co-Op. Please do not hesitate to contact us if any additional clarification is needed.

Regards,
MACMILLAN OIL COMPANY OF FLORIDA INC

Amancio Alonso
President

Account #136804

To align the following data, change the font size to 9 in Courier New.

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OPIS CONTRACT BENCHMARK FILE
OPIS GROSS CLEAR PRICES 9.0 RVP

	Terms	Unl	Move	Mid	Move	Pre	Move	Move Date	Time
Marathon	b 1-10	-- --	-- --	-- --	-- --	336.92	+ 2.12	05/02	18:00
Marathon	u N-10	-- --	-- --	-- --	-- --	332.55	+ 2.10	05/02	18:00
Valero	b 1-10	-- --	-- --	-- --	-- --	337.10	+ 2.00	05/02	18:00
Valero	u N-10	-- --	-- --	-- --	-- --	332.45	- 2.65	05/02	18:00
LOW RACK		-- --		-- --		332.45			
HIGH RACK		-- --		-- --		337.10			
RACK AVG		-- --		-- --		334.76			
OPIS GULF COAST SPOT MEAN - 05/02									
FOB COLONIAL		275.200		-- --		-- --			
OPIS GULF WATERBORNE DELIVERED SPOT (SRI)									
FOB MIAMI		-- --		-- --		297.06			
BRD LOW RACK		-- --		-- --		336.92			
BRD HIGH RACK		-- --		-- --		337.10			
BRD RACK AVG		-- --		-- --		337.01			
UBD LOW RACK		-- --		-- --		332.45			
UBD HIGH RACK		-- --		-- --		332.55			
UBD RACK AVG		-- --		-- --		332.50			
CONT AVG-05/05		-- --		-- --		334.76			
CONT LOW-05/05		-- --		-- --		332.45			
CONT HIGH-05/05		-- --		-- --		337.10			

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OPIS CONTRACT BENCHMARK FILE
OPIS GROSS CBOB ETHANOL(10%) PRICES 7.8 RVP

	Terms	Unl	Move	Mid	Move	Pre	Move	Move Date	Time
Shell	u N-10	277.85	+ 1.40	289.85	+ 1.40	313.85	+ 1.40	05/02	18:00
Citgo	b 1-10	286.30	+ 2.40	298.65	+ 2.40	323.75	+ 2.40	05/02	18:00
Shell	b 1-10	287.14	+ 2.42	299.26	+ 2.42	324.52	+ 2.43	05/02	18:00
XOM	b 1-10	287.65	+ 1.20	299.95	+ 1.20	326.15	+ 1.20	05/02	19:00
FlntHlsRs	u N-10	288.80	+ 3.25	300.80	+ 3.25	333.80	+ 3.25	05/02	18:00
Citgo	u 1-10	288.85	+ .00	304.05	+ .00	334.35	+ .00	05/02	18:00
Global	u 1-10	291.47	+ 2.60	298.44	+ 4.22	344.50	+ 7.15	05/03	00:01
LOW RACK		277.85		289.85		313.85			
HIGH RACK		291.47		304.05		344.50			
RACK AVG		286.87		298.71		328.70			
OPIS GULF WATERBORNE DELIVERED SPOT (SRI)									
FOB MIAMI		286.65		-- --		-- --			
BRD LOW RACK		286.30		298.65		323.75			
BRD HIGH RACK		287.65		299.95		326.15			
BRD RACK AVG		287.03		299.29		324.81			
UBD LOW RACK		277.85		289.85		313.85			
UBD HIGH RACK		291.47		304.05		344.50			
UBD RACK AVG		286.74		298.29		331.63			
CONT AVG-05/05		286.87		298.71		328.70			
CONT LOW-05/05		277.85		289.85		313.85			
CONT HIGH-05/05		291.47		304.05		344.50			

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OPIS CONTRACT BENCHMARK FILE
OPIS GROSS CBOB ETHANOL(10%) PRICES 9.0 RVP

	Terms	Unl	Move	Mid	Move	Pre	Move	Move Date	Time
Shell	u N-10	277.85	+ 1.40	289.85	+ 1.40	313.85	+ 1.40	05/02	18:00

Valero	u	N-10	277.95	- .50	293.95	- .50	316.95	- .50	05/02	18:00
FlntHlsRs	u	N-10	278.80	+ 3.25	290.80	+ 3.25	323.80	+ 3.25	05/02	18:00
Marathon	u	N-10	279.70	+ 2.10	298.03	+ 2.10	334.70	+ 2.10	05/02	18:00
Global	u	1-10	281.67	+ 1.42	293.79	+ 1.42	318.03	+ 1.41	05/02	18:00
Colonial	u	N-10	283.55	+ 1.40	-- --	-- --	315.95	+ 2.05	05/02	18:00
TransMont	u	N-10	283.88	+ 1.83	296.80	+ 3.06	320.78	+ 5.33	05/02	18:00
BP	b	1-10	284.02	+ 2.34	296.97	+ 2.34	322.42	+ 2.34	05/02	18:00
Sunoco	b	1-10	285.37	+ .90	297.37	+ .90	323.06	+ .90	05/02	18:00
Valero	b	1-10	285.80	+ 2.50	298.30	+ 2.50	324.80	+ 2.50	05/02	18:00
Citgo	b	1-10	286.30	+ 2.40	298.65	+ 2.40	323.75	+ 2.40	05/02	18:00
Marathon	b	1-10	286.52	+ 2.13	299.06	+ 2.12	324.14	+ 2.12	05/02	18:00
Chevron	b	1t45c	287.00	+ 2.50	299.50	+ 2.50	325.00	+ 2.50	05/02	18:00
Texaco	b	1t45c	287.00	+ 2.50	299.50	+ 2.50	325.00	+ 2.50	05/02	18:00
MPC2	b	1-10	287.02	+ 2.32	299.73	+ 2.33	325.15	+ 2.32	05/02	18:00
Shell	b	1-10	287.14	+ 2.42	299.26	+ 2.42	324.52	+ 2.43	05/02	18:00
XOM	b	1-10	287.65	+ 1.20	299.95	+ 1.20	326.15	+ 1.20	05/02	19:00
Citgo	u	1-10	288.85	+ 2.50	304.05	+ 2.50	334.35	+ 2.50	05/02	18:00
LOW RACK			277.85		289.85		313.85			
HIGH RACK			288.85		304.05		334.70			
RACK AVG			284.23		297.39		323.47			

OPIS GULF WATERBORNE DELIVERED SPOT (SRI)

FOB MIAMI	286.65	-- --	-- --
BRD LOW RACK	284.02	296.97	322.42
BRD HIGH RACK	287.65	299.95	326.15
BRD RACK AVG	286.38	298.83	324.40
UBD LOW RACK	277.85	289.85	313.85
UBD HIGH RACK	288.85	304.05	334.70
UBD RACK AVG	281.53	295.32	322.30
CONT AVG-05/05	284.23	297.39	323.47
CONT LOW-05/05	277.85	289.85	313.85
CONT HIGH-05/05	288.85	304.05	334.70

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LOW RETAIL	359.90
AVG RETAIL	376.03
LOW RETAIL EX-TAX	304.81
AVG RETAIL EX-TAX	320.94

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OPIS CONTRACT BENCHMARK FILE
OPIS GROSS E-85 PRICES

	Terms		Move	Move Date	Time
TransMont	u N-10	254.29	- 8.15	05/02	18:00
LOW RACK		254.29			
HIGH RACK		254.29			
RACK AVG		254.29			
UBD LOW RACK		254.29			
UBD HIGH RACK		254.29			
UBD RACK AVG		254.29			
CONT AVG-05/05		254.29			
CONT LOW-05/05		254.29			
CONT HIGH-05/05		254.29			

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OPIS CONTRACT BENCHMARK FILE
OPIS GROSS E-80 PRICES

	Terms		Move	Move Date	Time
Marathon	u N-10	226.90	- 5.20	05/02	18:00
LOW RACK		226.90			
HIGH RACK		226.90			
RACK AVG		226.90			

UBD LOW RACK	226.90
UBD HIGH RACK	226.90
UBD RACK AVG	226.90
CONT AVG-05/05	226.90
CONT LOW-05/05	226.90
CONT HIGH-05/05	226.90

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OPIS CONTRACT BENCHMARK FILE

OPIS GROSS ULTRA LOW SULFUR DISTILLATE PRICES

	Terms	No.2	Move	No.1	Move	Pre	Move	Move Date	Time
Shell	u N-10	305.14	+ 1.49	-- --	-- --	-- --	-- --	05/02	18:00
FlntHlsRs	u N-10	306.55	+ 1.25	-- --	-- --	-- --	-- --	05/02	18:00
Colonial	u N-10	307.40	+ 1.35	-- --	-- --	-- --	-- --	05/02	18:00
Shell	b 1-10	308.22	+ 1.50	-- --	-- --	-- --	-- --	05/02	18:00
Global	u 1-10	308.93	+ 1.51	-- --	-- --	-- --	-- --	05/02	18:00
Valero	u N-10	310.00	- .40	-- --	-- --	-- --	-- --	05/02	18:00
TransMont	u N-10	310.64	+ 1.70	-- --	-- --	-- --	-- --	05/02	18:00
BP	b 1-10	310.95	+ 1.07	-- --	-- --	-- --	-- --	05/02	18:00
Chevron	b 1t45c	313.10	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
Texaco	b 1t45c	313.10	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
Valero	b 1-10	313.65	+ 1.75	-- --	-- --	-- --	-- --	05/02	18:00
Marathon	u N-10	313.90	+ .25	-- --	-- --	-- --	-- --	05/02	18:00
XOM	b 1-10	314.17	+ 1.62	-- --	-- --	-- --	-- --	05/02	19:00
Coastal	b 1-10	314.30	- 1.09	-- --	-- --	-- --	-- --	05/02	18:00
Sunoco	b 1-10	314.30	- 1.09	-- --	-- --	-- --	-- --	05/02	18:00
Marathon	b 1-10	317.93	+ .25	-- --	-- --	-- --	-- --	05/02	18:00
Citgo	b 1-10	321.90	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
Citgo	u 1-10	321.90	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
LOW RACK		305.14		-- --		-- --			
HIGH RACK		321.90		-- --		-- --			
RACK AVG		312.56		-- --		-- --			
OPIS GULF COAST SPOT MEAN - 05/02									
FOB COLONIAL		290.555		-- --		-- --			
OPIS GULF WATERBORNE DELIVERED SPOT (SRI)									
FOB MIAMI		297.49		-- --		-- --			
BRD LOW RACK		308.22		-- --		-- --			
BRD HIGH RACK		321.90		-- --		-- --			
BRD RACK AVG		314.16		-- --		-- --			
UBD LOW RACK		305.14		-- --		-- --			
UBD HIGH RACK		321.90		-- --		-- --			
UBD RACK AVG		310.56		-- --		-- --			
CONT AVG-05/05		312.56		-- --		-- --			
CONT LOW-05/05		305.14		-- --		-- --			
CONT HIGH-05/05		321.90		-- --		-- --			

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OPIS CONTRACT BENCHMARK FILE

OPIS GROSS ULTRA LOW SULFUR RED DYE DISTILLATE PRICES

	Terms	No.2	Move	No.1	Move	Pre	Move	Move Date	Time
Shell	u N-10	305.64	+ 1.49	-- --	-- --	-- --	-- --	05/02	18:00
FlntHlsRs	u N-10	307.30	+ 1.25	-- --	-- --	-- --	-- --	05/02	18:00
Colonial	u N-10	307.90	+ 1.35	-- --	-- --	-- --	-- --	05/02	18:00
Global	u 1-10	309.43	+ 1.50	-- --	-- --	-- --	-- --	05/02	18:00
Valero	u N-10	310.40	- .40	-- --	-- --	-- --	-- --	05/02	18:00
TransMont	u N-10	311.14	+ 1.70	-- --	-- --	-- --	-- --	05/02	18:00
BP	b 1-10	311.45	+ 1.07	-- --	-- --	-- --	-- --	05/02	18:00
Chevron	b 1t45c	313.60	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
Texaco	b 1t45c	313.60	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
Marathon	u N-10	314.40	+ .25	-- --	-- --	-- --	-- --	05/02	18:00
Coastal	b 1-10	314.80	- 1.09	-- --	-- --	-- --	-- --	05/02	18:00

Sunoco	b 1-10	314.80	- 1.09	-- --	-- --	-- --	-- --	05/02	18:00
Marathon	b 1-10	318.43	+ .25	-- --	-- --	-- --	-- --	05/02	18:00
Citgo	b 1-10	322.30	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
Citgo	u 1-10	322.30	+ 1.30	-- --	-- --	-- --	-- --	05/02	18:00
LOW RACK		305.64		-- --		-- --			
HIGH RACK		322.30		-- --		-- --			
RACK AVG		313.17		-- --		-- --			
OPIS GULF WATERBORNE DELIVERED SPOT (SRI)									
FOB MIAMI		297.84		-- --		-- --			
BRD LOW RACK		311.45		-- --		-- --			
BRD HIGH RACK		322.30		-- --		-- --			
BRD RACK AVG		315.57		-- --		-- --			
UBD LOW RACK		305.64		-- --		-- --			
UBD HIGH RACK		322.30		-- --		-- --			
UBD RACK AVG		311.06		-- --		-- --			
CONT AVG-05/05		313.17		-- --		-- --			
CONT LOW-05/05		305.64		-- --		-- --			
CONT HIGH-05/05		322.30		-- --		-- --			

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OPIS CONTRACT BENCHMARK FILE

OPIS GROSS NO. 2 DISTILLATE PRICES

	Terms	No.2 LS	Move	No.2 LS RD	Move	No.2 HS	Move	Date	Time
Marathon	u N-10	-- --	-- --	314.05	+ .25	-- --	-- --	05/02	18:00
Marathon	b 1-10	-- --	-- --	318.08	+ .25	-- --	-- --	05/02	18:00
LOW RACK		-- --		314.05		-- --			
HIGH RACK		-- --		318.08		-- --			
RACK AVG		-- --		316.07		-- --			
OPIS GULF WATERBORNE DELIVERED SPOT (SRI)									
FOB MIAMI		-- --		289.66		-- --			
BRD LOW RACK		-- --		318.08		-- --			
BRD HIGH RACK		-- --		318.08		-- --			
BRD RACK AVG		-- --		318.08		-- --			
UBD LOW RACK		-- --		314.05		-- --			
UBD HIGH RACK		-- --		314.05		-- --			
UBD RACK AVG		-- --		314.05		-- --			
CONT AVG-05/05		-- --		316.07		-- --			
CONT LOW-05/05		-- --		314.05		-- --			
CONT HIGH-05/05		-- --		318.08		-- --			

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OPIS CONTRACT BENCHMARK FILE

OPIS GROSS WHOLESALE B6 MULT BIODIESEL PRICES

	Terms	ULS No.2	Move Date	Time
TransMont	u N-10	317.15	05/02	18:00
LOW RACK		317.15		
HIGH RACK		317.15		
RACK AVG		317.15		
UBD LOW RACK		317.15		
UBD HIGH RACK		317.15		
UBD RACK AVG		317.15		
CONT AVG-05/05		317.15		
CONT LOW-05/05		317.15		
CONT HIGH-05/05		317.15		

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OPIS CONTRACT BENCHMARK FILE

OPIS GROSS WHOLESALE B10 MULT BIODIESEL PRICES

	Terms	ULS No.2	Move Date	Time
TransMont	u N-10	317.15	05/02	18:00

LOW RACK	317.15
HIGH RACK	317.15
RACK AVG	317.15
UBD LOW RACK	317.15
UBD HIGH RACK	317.15
UBD RACK AVG	317.15
CONT AVG-05/05	317.15
CONT LOW-05/05	317.15
CONT HIGH-05/05	317.15

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OPIS CONTRACT BENCHMARK FILE

OPIS GROSS WHOLESALE B15 MULT BIODIESEL PRICES

	Terms	ULS No.2	Move Date Time
TransMont	u N-10	317.16	05/02 18:00
LOW RACK		317.16	
HIGH RACK		317.16	
RACK AVG		317.16	
UBD LOW RACK		317.16	
UBD HIGH RACK		317.16	
UBD RACK AVG		317.16	
CONT AVG-05/05		317.16	
CONT LOW-05/05		317.16	
CONT HIGH-05/05		317.16	

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OPIS CONTRACT BENCHMARK FILE

OPIS GROSS WHOLESALE B20 MULT BIODIESEL PRICES

	Terms	ULS No.2	Move Date Time
TransMont	u N-10	317.16	05/02 18:00
LOW RACK		317.16	
HIGH RACK		317.16	
RACK AVG		317.16	
UBD LOW RACK		317.16	
UBD HIGH RACK		317.16	
UBD RACK AVG		317.16	
CONT AVG-05/05		317.16	
CONT LOW-05/05		317.16	
CONT HIGH-05/05		317.16	

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